

Combined Professional  
Associations Group  
6 Jan 2012

*Col David A. Smith  
Program Manager  
Training Systems*

*MARINE CORPS SYSTEM COMMAND*



# AGENDA



- FY12 Budget Outlook - \$365M
  - OCO (-\$22M)
- FY12 Challenges
  - Govt Manning (-22)
  - CSS Manning (-25)
- Sole source contracts
- Business Opportunities



# FY 12 BUSINESS OPPORTUNITIES



Program	Funding	Status
MCTOG	\$42M	RFP Released 13 Dec 11
Security Cooperation	\$42M	RFP Released 4 Jan 12
DVTE	\$10M	Draft RFP Released
PM TRASYS CSS	\$23M	CEOss Competition
West Coast COMS	\$30M	SB Competition



# FY 13 BUSINESS OPPORTUNITIES



Program	Funding	Status
MAGTF Training Spt Services	\$175M	Competition
29 Palms COMS	\$17M	SB Competition
Virtual COMS	\$32M	SB Competition
Home Station Role Players	\$45M	TBD Competition
29 Palms Role Players	\$150M	TBD Competition
Range/Training Modernization	\$42M	Various





# MCTOG Training Support



## Description / Summary of Program Requirements

- The Marine Corps Tactical and Operations Group (MCTOG) provides unit and staff level training support, information technology and technical simulation support services at designated simulation sites and training facilities in support of live, virtual, and constructive standards-based training events. MCTOG provides support services for training activities employing current fielded modeling and simulation systems, the operation of designated information systems (and follow on versions thereof), and development of supporting training documentation. The supported training audience encompasses Marine Corps unit commanders and their staffs, Marine Corps education establishment, Marines under training, developers of training systems, conceptual experimenters, and future evolving activities supporting the Marine Corps.

<b>Acquisition Strategy</b>	<b>Period of Performance</b>	<b>Milestones</b>
<ul style="list-style-type: none"> <li>• Small Business</li> <li>• Best Value</li> <li>• M6785412R8000</li> </ul>	<ul style="list-style-type: none"> <li>• 3<sup>rd</sup> Qtr FY12 to 3<sup>rd</sup> Qtr FY15</li> </ul>	<div style="display: flex; justify-content: space-between;"> <div style="text-align: center;"> <p>1<sup>st</sup> Qtr FY12</p>  <p>RFP Release</p> </div> <div style="text-align: center;"> <p>3<sup>rd</sup> Qtr FY12</p>  <p>Contract Award</p> </div> </div>
<b>Point of Contact</b>	<b>Funding</b>	<b>Current Contract / Original Developer / OEM (if recompetete)</b>
<p>PM TRASYS  Phone: 407 381-8762  Email: pmtrasys@usmc.mil</p>	<p>\$ 42M</p>	<p>Mobius Industries USA, LLC.</p>









# Security Cooperation - Advisor Training Group (ATG) Subject Matter Experts



## Description / Summary of Program Requirements

- Advisor Training support provides classroom, field and scenario-based training instruction and assessments based upon Tactics Techniques and Procedures (TTPs) and advisor lessons learned from the OIF/OEF theaters of operation. “Contractor” provided Subject Matter Experts (SMEs) / Instructors are provided to support all aspects of advisor training and assessment. The instruction imparts specific skills to the Military Advisor Team, other Advisors, and/or Individual Augmentees (IAs), as required.
- Current SME skill sets are Weapons, Intelligence, Tactics, Advisor, Motorized Operations, Tactical Communications, Combat Emergency Med, Culture and Language, Customs-Border Patrol, Police and Fire. Annual SME hours are 2,500 per billet and the total number of SMEs is currently 76 as follows:

<p><b>Acquisition Strategy</b></p> <ul style="list-style-type: none"> <li>• Small Business</li> <li>• Low Price Technically Acceptable</li> <li>• M6785412R8001</li> </ul>	<p><b>Period of Performance</b></p> <ul style="list-style-type: none"> <li>• 2<sup>nd</sup> Qtr FY12 to 2<sup>nd</sup> Qtr FY15</li> </ul>	<p><b>Milestones</b></p> <table style="width: 100%; text-align: center;"> <tr> <td style="width: 50%;">2<sup>nd</sup> Qtr FY 12</td> <td style="width: 50%;">3<sup>rd</sup> Qtr FY 12</td> </tr> <tr> <td></td> <td></td> </tr> <tr> <td>RFP Release</td> <td>Contract Award</td> </tr> </table>	2 <sup>nd</sup> Qtr FY 12	3 <sup>rd</sup> Qtr FY 12			RFP Release	Contract Award
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RFP Release	Contract Award							
<p><b>Point of Contact</b></p> <p>PM TRASYS Phone: 407 381-8762 Email: pmtrasys@usmc.mil</p>	<p><b>Funding</b></p> <ul style="list-style-type: none"> <li>• \$42M</li> </ul>	<p><b>Current Contract / Original Developer / OEM (if recompetete)</b></p> <ul style="list-style-type: none"> <li>• Cubic Applications, Inc. (CONUS)</li> <li>• Mobius (OCONUS)</li> </ul>						



# Deployable Virtual Training Environment (DVTE)





## Description / Summary of Program Requirements

- The Deployable Virtual Training Environment (DVTE) is a laptop PC based simulation system capable of emulating organic and supporting Infantry Battalion weapons systems and training scenarios to facilitate T&R based training. Its portable configuration allows Marines to train in areas where there are few options for training; garrison, aboard ship, at remote reserve locations, and deployed. DVTE training includes language and culture training, platoon and squad level tactics, employment of supporting arms, and various Recognition of Combatants (ROC) packages.
- This procurement will provide software development and post deployment software support to provide annual software releases for Virtual Battlespace Two (VBS2), Combined Arms Network (CAN), and other software applications on DVTE. This development supports 348 fielded DVTE suites CONUS and OCONUS.

Acquisition Strategy
<ul style="list-style-type: none"> <li>• Small Business</li> <li>• Best Value</li> </ul>

Period of Performance
<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> Qtr FY12 to 2<sup>nd</sup> Qtr FY15</li> </ul>

Milestones	
1 <sup>st</sup> Qtr FY 12	2 <sup>nd</sup> Qtr FY 12
 RFP Release	 Contract Award

Point of Contact
<b>PM TRASYS</b> Phone: 407 381-8762 Email: pmtrasys@usmc.mil

Funding
<ul style="list-style-type: none"> <li>• \$10M</li> </ul>

Current Contract / Original Developer / OEM (if recompetete)
<ul style="list-style-type: none"> <li>• Bohemia (VBS2)</li> <li>• Lockheed Martin (CAN)</li> </ul>





# West Coast Contractor Operation and Maintenance Services (COMS)



## Description / Summary of Program Requirements

- The COMS program provides continuous life-cycle support for fielded ground training systems including: simulation/training devices, live-fire ranges, Combat Training Environments (CTE) and other service support. COMS provides this support via firm-fixed price performance based contracts with commercial contractors. The contractor is responsible for operating and maintaining various training devices, facilities and ranges within a geographical area in support of the Marine Corps and other services. Virtually all USMC units utilize COMS-supported ground warfare training devices/ranges at one time or another in preparation for deployment or in maintaining personnel/unit qualifications.
- The West Coast COMS contract provides support at Camp Pendleton, Hawaii, and Okinawa.

<b>Acquisition Strategy</b> <ul style="list-style-type: none"> <li>• Small Business</li> <li>• Low Price Technically Acceptable</li> </ul>	<b>Period of Performance</b> <ul style="list-style-type: none"> <li>• 3<sup>rd</sup> Qtr FY12 to 3<sup>rd</sup> Qtr FY15</li> </ul>	<b>Milestones</b> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> <p>2<sup>nd</sup> Qtr FY 12</p>  <p>RFP Release</p> </div> <div style="text-align: center;"> <p>3<sup>rd</sup> Qtr FY 12</p>  <p>Contract Award</p> </div> </div>
<b>Point of Contact</b> <p>PM TRASYS Phone: 407 381-8762 Email: pmtrasys@usmc.mil</p>	<b>Funding</b> <ul style="list-style-type: none"> <li>• \$30M</li> </ul>	<b>Current Contract / Original Developer / OEM (if recompetete)</b> <ul style="list-style-type: none"> <li>• Proactive Technologies, L.L.C.</li> </ul>









# MAGTF Training Systems Support (MTSS)



## Description / Summary of Program Requirements

- The MAGTF Training Systems Support (MTSS) services provide Pre-Deployment Training to USMC operating forces within the conduct of a Joint and combined environment to improve Marine warfighting skills. Realistic computer-based simulation training, Command, Control, Communications, Intelligence, Surveillance, and Reconnaissance (C4ISR) training, Combined Arms Staff training, and a Deployable Virtual Training Environment capability for individual Marines through senior Marine Corps commanders and their battle staffs, is provided at multiple CONUS and OCONUS sites.
- Contractor SMEs support services include but are not limited to: supporting training events employing current fielded modeling and simulation systems; the operation of designated information systems (and follow on versions thereof); and the development of supporting training documentation and Plans of Instruction. Annual SME hours are 2,500 per billet and the total number of SMEs is currently 271 as follows:

<p><b>Acquisition Strategy</b></p> <ul style="list-style-type: none"> <li>• Full and Open Competition</li> <li>• Best Value</li> </ul>	<p><b>Period of Performance</b></p> <ul style="list-style-type: none"> <li>• 1<sup>st</sup> Qtr FY13 to 1<sup>st</sup> Qtr FY18</li> </ul>	<p><b>Milestones</b></p> <table border="0"> <tr> <td style="text-align: center;">3rd Qtr FY 12</td> <td style="text-align: center;">1st Qtr FY 13</td> </tr> <tr> <td style="text-align: center;"></td> <td style="text-align: center;"></td> </tr> <tr> <td style="text-align: center;">RFP Release</td> <td style="text-align: center;">Contract Award</td> </tr> </table>	3rd Qtr FY 12	1st Qtr FY 13			RFP Release	Contract Award
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RFP Release	Contract Award							
<p><b>Point of Contact</b></p> <p><b>PM TRASYS</b>  <b>Phone: 407 381-8762</b>  <b>Email: pmtrasys@usmc.mil</b></p>	<p><b>Funding</b></p> <ul style="list-style-type: none"> <li>• \$175M</li> </ul>	<p><b>Current Contract / Original Developer / OEM (if recompetete)</b></p> <ul style="list-style-type: none"> <li>• Cubic Applications, Inc.</li> </ul>						





# MAGTF -TC(29 Palms) Contractor Operation and Maintenance Services (COMS)



## Description / Summary of Program Requirements

- The COMS program provides continuous life-cycle support for fielded ground training systems including: simulation/training devices, live-fire ranges, Combat Training Environments (CTE) and other service support. COMS provides this support via firm-fixed price performance based contracts with commercial contractors. The contractor is responsible for operating and maintaining various training devices, facilities and ranges within a geographical area in support of the Marine Corps and other services. Virtually all USMC units utilize COMS-supported ground warfare training devices/ranges at one time or another in preparation for deployment or in maintaining personnel/unit qualifications.
- The MAGTF-TC COMS contract provides support at 29 Palms, Bridgeport CA, and Yuma, AZ.

<b>Acquisition Strategy</b>	<b>Period of Performance</b>	<b>Milestones</b>	
<ul style="list-style-type: none"> <li>• Small Business</li> <li>• Low Price Technically Available</li> </ul>	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> Qtr FY13 to 2<sup>nd</sup> Qtr FY16</li> </ul>	<p>4<sup>th</sup> Qtr FY 12</p>  <p>RFP Release</p>	<p>1<sup>st</sup> Qtr FY 13</p>  <p>Contract Award</p>
<b>Point of Contact</b>	<b>Funding</b>	<b>Current Contract / Original Developer / OEM (if recompetete)</b>	
<p>PM TRASYS Phone: 407 381-8762 Email: pmtrasys@usmc.mil</p>	<ul style="list-style-type: none"> <li>• \$17M</li> </ul>	<ul style="list-style-type: none"> <li>• Ahntech</li> </ul>	









# Virtual Contractor Operations and Maintenance Services (COMS)



## Description / Summary of Program Requirements

- The Virtual Contractor Operations and Maintenance Services (COMS) program will provide continuous life-cycle support for fielded ground training systems to include various types of simulators/training devices and other support as directed. The Virtual COMS contract will provide this support via firm-fixed price, performance based contracts with commercial vendors. The contractor shall be responsible for operating and maintaining these simulators/training devices both CONUS and OCONUS in support of Marine Corps and other Service training requirements.
- The Virtual COMS support sites are TBD.

<b>Acquisition Strategy</b>	<b>Period of Performance</b>	<b>Milestones</b>						
<ul style="list-style-type: none"> <li>• Small Business</li> <li>• Best Value</li> </ul>	<ul style="list-style-type: none"> <li>• 2<sup>nd</sup> Qtr FY13 to 2<sup>nd</sup> Qtr FY18</li> </ul>	<table style="width: 100%; text-align: center;"> <tr> <td>1<sup>st</sup> Qtr FY13</td> <td>2<sup>nd</sup> Qtr FY13</td> </tr> <tr> <td></td> <td></td> </tr> <tr> <td>RFP Release</td> <td>Contract Award</td> </tr> </table>	1 <sup>st</sup> Qtr FY13	2 <sup>nd</sup> Qtr FY13			RFP Release	Contract Award
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RFP Release	Contract Award							
<b>Point of Contact</b>	<b>Funding</b>	<b>Current Contract / Original Developer / OEM (if recompetete)</b>						
<p>PM TRASYS          Phone: 407 381-8762          Email: pmtrasys@usmc.mil</p>	<ul style="list-style-type: none"> <li>• \$32M</li> </ul>	<ul style="list-style-type: none"> <li>• Various</li> </ul>						





# Home Station Role Players



## Description / Summary of Program Requirements

- This effort will provide USMC Home Station and Infantry Immersion Training (IIT) Role Player support to Camp Lejeune, NC; MCB Quantico, VA; Camp Pendleton, CA; and MCB Hawaii. It will require the employment of role players (RPs) to act as Foreign Language Specialists (FLS) and Civilians On The Battlefield (COB), insurgents, terrorists, and other personnel encountered in the intended theater of operations; as well as the replication of battlefield effects and inclusion of props. This training supports TECOM directed Pre-Deployment Training Program (PTP) and Alternate Training Venues for Commanders.

- Role Playing efforts allow Marines to interact with culturally correct personnel during training. Exercise Planning tools are currently in development by the Range Modernization and Transformation program that will additionally track second and third order effects of interactions with role players there by adding even more depth to their present roles. These efforts help Marines better understand small and large cause-and effect relationships in operations and reinforce all aspects of cultural training delivered by other training venues.

<b>Acquisition Strategy</b> <ul style="list-style-type: none"> <li>TBD</li> <li>Best Value</li> </ul>	<b>Period of Performance</b> <ul style="list-style-type: none"> <li>3<sup>rd</sup> Qtr FY13 – 3<sup>rd</sup> Qtr FY16</li> </ul>	<b>Milestones</b> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> <p>1<sup>st</sup> Qtr FY 13</p>  <p>RFP Release</p> </div> <div style="text-align: center;"> <p>3<sup>rd</sup> Qtr FY13</p>  <p>Contract Award</p> </div> </div>
<b>Point of Contact</b> <p>PM TRASYS Phone: 407 381-8762 Email: pmtrasys@usmc.mil</p>	<b>Funding</b> <ul style="list-style-type: none"> <li>TBD</li> </ul>	<b>Current Contract / Original Developer / OEM (if recompetete)</b> <ul style="list-style-type: none"> <li>Katmai-DTS</li> <li>SpecPro</li> </ul>





# MCAGCC 29 Palms – Role Players



## Description / Summary of Program Requirements

- This effort will provide USMC Home Station Training Role Players at MCAGCC 29 Palms. It will require the employment of role players (RPs) to act as Foreign Language Specialists (FLS) and Civilians On The Battlefield (COB), insurgents, terrorists, and other personnel encountered in the intended theater of operations; as well as the replication of battlefield effects and inclusion of props. This training supports TECOM directed Pre-Deployment Training Program (PTP) and Alternate Training Venues for Commanders.
- Role Playing efforts allow Marines to interact with culturally correct personnel during training. Exercise Planning tools are currently in development by the Range Modernization and Transformation program that will additionally track second and third order effects of interactions with role players there by adding even more depth to their present roles. These efforts help Marines better understand small and large cause-and effect relationships in operations and reinforce all aspects of cultural training delivered by other training venues.

<b>Acquisition Strategy</b> <ul style="list-style-type: none"> <li>• TBD</li> <li>• Best Value</li> </ul>	<b>Period of Performance</b> <ul style="list-style-type: none"> <li>• 2<sup>nd</sup> Qtr FY13 – 2<sup>nd</sup> Qtr FY16</li> </ul>	<b>Milestones</b> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;"> <p>1<sup>st</sup> Qtr FY 13</p>  <p>RFP Release</p> </div> <div style="text-align: center;"> <p>3<sup>rd</sup> Qtr FY13</p>  <p>Contract Award</p> </div> </div>
<b>Point of Contact</b> <p>PM TRASYS  Phone: 407 381-8762  Email: pmtrasys@usmc.mil</p>	<b>Funding</b> <p>\$150M</p>	<b>Current Contract / Original Developer / OEM (if recompetete)</b> <ul style="list-style-type: none"> <li>• Tatitlek</li> </ul>

# Questions



PM TRASYS announcements posted to Navy Economic Commerce Online (NECO) website:

<https://www.neco.navy.mil>

Look under "Search Synopsis" and "Business Opportunities"